

For Electrical Contractors

Lutron Offers Residential Accredited Energy Training

Lutron announced it is helping contractors capitalize on the opportunities presented by energy codes and homeowner demand for energy saving products with the launch of the Lutron Residential Accredited Energy Program for contractors.

The program is designed for electrical contractors looking to take advantage of new opportunities and build a business around providing and installing Lutron energy-saving products.

Lutron's products are convenient, create ambiance, save energy and are 100% factory tested—making them simple, reliable solutions that are perfect to build a business around. Contractors who become accredited with Lutron will be supported with product knowledge, samples and sales tools needed to successfully grow their businesses.

To receive accreditation, contractors must attend a two-hour seminar hosted by their local electrical distributor, where they will



learn about products that represent opportunities to grow their residential businesses. They will receive hands-on training on the latest in technology and energy-efficiency, including wireless retrofit products and C-L™ dimmers for dimmable CFL and LED bulbs.

As part of the registration fee and successful completion of the training, contractors will receive exclusive product demo and sales kits, a listing on Lutron.com as an "Accredited Local Installer," use of the exclusive "Lutron Residential Accredited Energy Contractor" logo, and other unique benefits.

For details on this program, contact your local Lutron representative, or Lutron at 1-888-LUTRON1.

Staco Introduces Its New FirstLine P That Is Ideal for Network Closets, Computer Rooms, and Data Centers

Staco Energy Products has introduced the FirstLine® P, a parallelable three-phase Uninterruptible Power Supply (UPS) for 80-125kVA applications.

These units boast efficiencies of up to 98%, while delivering maximum availability and flexibility. True on-line, double-conversion technology is achieved through IGBT and Digital Signal Processor (DSP) control, enabling delivery of a high input power factor of 0.99, and a low input current distortion of less than or equal to 3%. Each UPS is covered by an industry-leading 2-year warranty and backed by a nationwide service program with optional preventative maintenance to lower cost of ownership.

The compact and reliable FirstLine P is ideal for information technology (IT) applications such as computer rooms, network closets, data centers, computer networks, critical power management requirements, and applications where a high level of available power are essential.

As a standard feature, up to 8 FirstLine P units (N + 1) can be run in parallel, providing redundancy for mission critical applications requiring no additional hardware. All units are hot swappable, for maximum flexibility, availability and expandability. Dual Bus System and Dynamic Dual Bus system configurations provide an efficient

and reliable power source. The FirstLine® P requires only front, top or bottom access, so it can be placed against a wall, minimizing its footprint. Battery run times are best in class, according to Staco.

The IGBT-based rectifier solid-state technology reduces the impact of the UPS on the local supply and simplifies installation where there is limited power capacity in the form of available electrical supply rating or generator size. Classified as a "Zero Impact Source", the FirstLine® P provides a high input power factor of 0.99, a low input current distortion of less than or equal to 3%, and a power walk-in function that ensures progressive rectifier start-up. It also performs as a high performance filter by protecting upstream power supply sources from any harmonics and reactive power generated by the loads power.

Visit www.stacoenergy.com.



Shat-R-Shield Adds New Silicone-Coated Glass Globes To Its Safety Lighting Line

Shat-R-Shield announced the addition of silicone-coated glass globes to its line of safety lighting products. The unique silicone formula contains patented components that guarantee non-yellowing optical clarity for the life of the product.



"Silicone traditionally performed quite well as a safety coating material but with lumen output constraints," said Anita Yost, SRS sales and marketing business manager. "Our new silicone formula offers customers the safety protection they require plus crystal clarity for brighter and more efficient light in the workplace."

In addition to transparency over standard silicone-coated products, the new silicone formula offers additional benefits. The safety-coated glass will resist thermal shock from contact with elements such as hot grease, welding spatters, rain or snow. The Shat-R-Shield silicone coating will easily withstand the constant heat emitted from a 100-watt incandescent lamp and is guaranteed not to yellow, crack, or flake. Use Shat-R-Shield silicone-coated glass globes with confidence at entrance/exit doors, docking areas, in food prep areas, food storage areas, and walk-in refrigerators.

Shat-R-Shield lighting products meet safety regulations in the US, Canada, and Mexico -- including FDA, OSHA, ASME, and CFIA.

For additional information, visit www.shatrsshield.com or email: info1@shatrsshield.com.

Schaedler Yesco Opens Three New Locations

Schaedler Yesco Distribution (SYD) has announced it will be opening three locations in northeast Pennsylvania including branches in Towanda and Wilkes-Barre and a Scranton store.

These locations will complement existing locations in Williamsport and the Pocono Mountains and will help establish Schaedler Yesco Distribution as a key distributor in the northeast.